



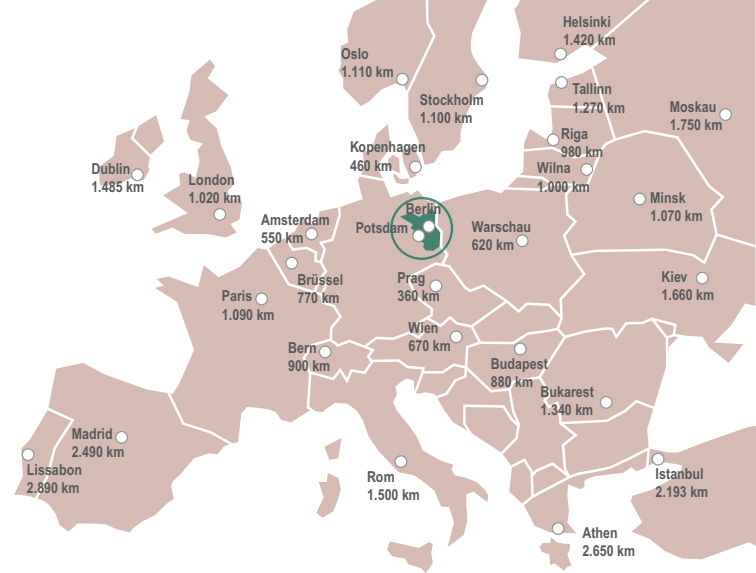
THE TIMBER INDUSTRY

in the Berlin-Brandenburg Capital Region

THE GERMAN CAPITAL REGION
MORE VALUE FOR YOUR INVESTMENT

10 advantages of being located in the capital region

- Important centres of expertise in timber with capacity in the sawing and timber product industries in the region
- Proximity to the growth markets in Central and Eastern Europe
- Availability of highly qualified and motivated skilled workers
- Direct and quick access to raw materials
- High potential for industry internal and cross-industry co-operation and for building networks to ensure decisive competitive market advantages
- Improved and sustainable initiatives for education and training of skilled workers for the sector
- Further education establishments relevant to the sector in the region
- High research and development activity due to cooperation with university and non-university partners for innovation
- Advantageous cost structures for skilled workers, industrial and commercial space
- Excellent transport and telecommunications infrastructures
- Attractive support for investment, technology and innovation



Factors which pay off

The combination of sustainable economic development, excellently well-developed infrastructure, an advantageous cost structure as well as the availability of skilled workers make Berlin and Brandenburg a particularly attractive investment location.

The costs for generous commercial space with high-quality infrastructure are significantly below the national average. The region is characterised by moderate business and property taxes.

Labour costs are comparable with Japan, Italy and Spain, while labour costs in Western Germany are among the highest after Norway and Denmark.

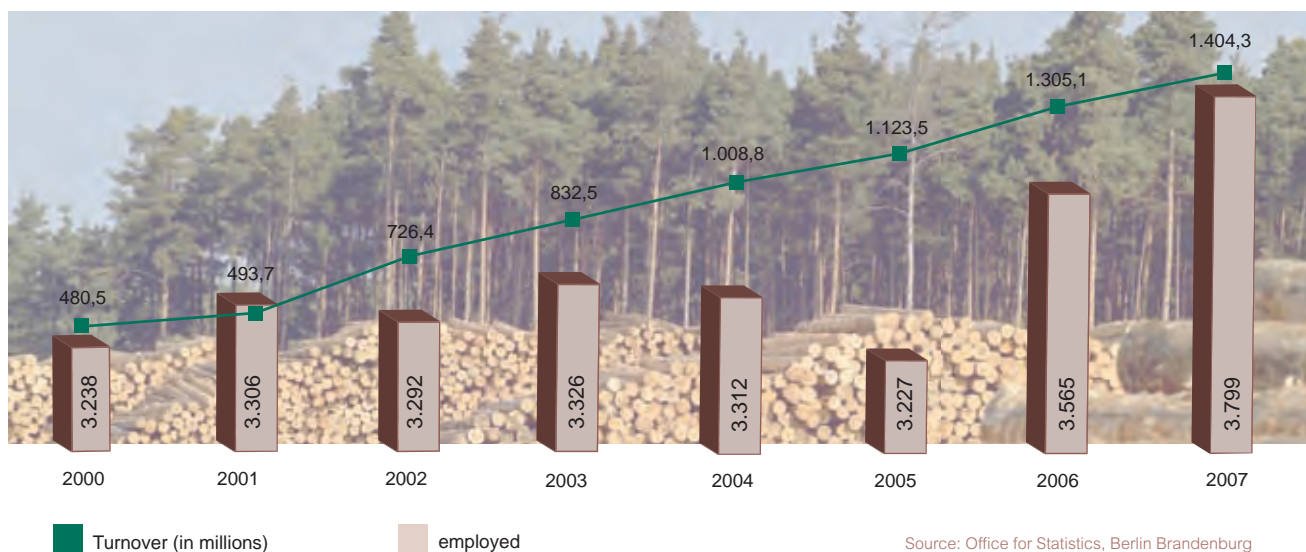
Excellent road, waterway and rail connections make for short journeys to suppliers and customers in the value chain. Berlin Brandenburg International Airport (BBI), currently under construction, will ensure quick connections from 2011.

Traditionally strong in timber

The German capital region has traditionally been a leading location for the timber industry. Brandenburg is one of the three most highly-forested German states, together with Baden-Württemberg and Bavaria. The over a million hectares of forest are characterised by the dominance of the local pine species.

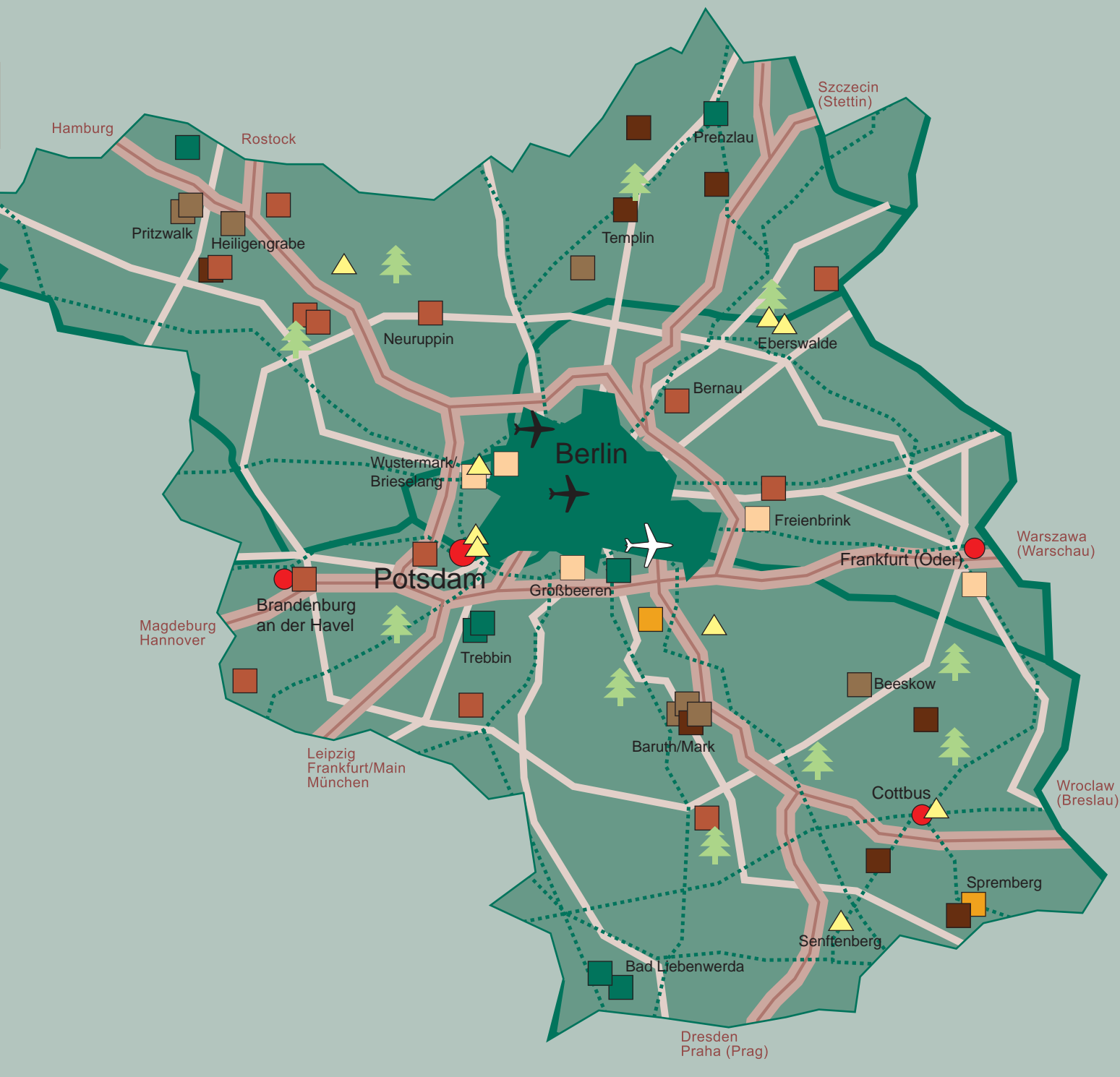
The dynamic development in sales (1.4bn EUR turnover in 2007), a constant increase in employment (+6.6% in 2007), an export quota of 38% and an increase in leading international companies in the timber industry located in the area all demonstrate the growth potential of the sector.















Turnover and employment trends in recent years



Source: Office for Statistics, Berlin Brandenburg

The timber industry in the capital region



- | | |
|--|--|
|  Federal Highway |  Saw mill |
|  State Highway |  Timber product industry |
|  Railroads |  Timber construction |
|  Waterways |  Furniture |
|  Airports |  Others |
|  Berlin Brandenburg International (BBI) |  Forestry offices |
|  Cargo Transport Centres |  Higher education institutes/universities |

The network for your success

SAW MILL

Erhard Bohm, Sägewerk Bohm, Hardenbeck
www.holz-bohm.de

Gebrüder Noack Sägewerk und Holzhandlung,
Spremberg · www.holznoack.de

Holzindustrie Templin GmbH, Templin
www.hitemplin.de

HVH – Holzvertrieb- & Verarbeitungsgesellschaft
Heidelberg GmbH, Heidelberg
www.heidelbergholz.de

Klenk Holz AG Werk, Baruth/Mark
www.klenk.de

ROBETA HOLZ OHG, Milmersdorf
www.robeta.de

S.H.D. Säge- und Hobelwerk, Drebkau
www.shd-holz.de

Säge- und Binderwerk, Jamlitz
www.saegewerkjamlitz.de

TIMBER PRODUCT INDUSTRY

Classen Industries GmbH, Baruth/Mark
www.classen.de

Fiberboard GmbH, Baruth/Mark
www.fiberboard.de

Furnierwerk Prignitz GmbH & Co. KG, Pritzwalk
www.furnierwerk-prignitz.de

Glunz AG Werk, Beeskow · www.glunz.de

Krono Group, Heiligengrabe · www.krono.com

Kunz Faserplattenwerk, Pfeleiderer AG,
Baruth/Mark · www.pfleiderer.com

Scannery Holztechnik GmbH,
Falkenhagen/Pritzwalk

Trio Parkett GmbH, Vogelsang
www.pamino.de

TIMBER CONSTRUCTION

AQUA Holzbau GmbH & Co. KG,
Wiesenburg/Mark · www.quappen-holzbau.de

Andersson Haus und Dach GmbH,
Werder near Neuruppin
www.andersson-dach.de

Bartel Holzverpackung-Holzverarbeitung
GmbH, Heideblick · www.bartel-gmbh.de

Brandenburger Spiel-Bau-Vertriebs GmbH,
Klein Kreuz · www.spiel-bau.de

Dacapo Holzbau GmbH, Rüdersdorf/
OT Herzfelde · www.carporte.de

Haacke & Haacke GmbH & Co. Werk Potsdam,
Werder (Havel) · www.haacke-haus.de

Holzwerke Bullinger GmbH & Co. KG,
Werder near Neuruppin · www.bullinger.de

Holzverarbeitungsbetrieb Lunow GmbH
(HVB), Lunow-Stolzenhagen
www.hvb-lunow.de

Karibu Holztechnik GmbH, Bernau near Berlin
· www.karibu.de

Mohrmann Bau GmbH, Wittstock/Dosse
www.mohrmann-holzbau.de

Opitz Holzbau GmbH & Co. KG, Neuruppin
www.opitz-holzbau.de

Parlitz & Co. Holzverarbeitungs GmbH
(PaHo), Heidelberg (Prignitz)
www.parlitz.de

SIK Holzgestaltung GmbH, Langenlipsdorf
www.sik-holz.de

FURNITURE

Dassbach-Küchen F.W. Dassbach
GmbH & Co., Blankenfelde-Mahlow
www.dassbach-kuechen.de

Jacob Möbelwerk GmbH & Co. KG, Trebbin
www.jacob-moebelwerk.de

Märkische Büromöbelwerke Trebbin GmbH,
Trebbin · www.mbt-bueromoebel.de

Meyenburger Möbel GmbH, Meyenburg
www.meyenburger-moebel.de

Möbelwerke Prenzlau GmbH, Prenzlau
www.moebelwerke-prenzlau.de

REISS Büromöbel GmbH, Bad Liebenwerda
www.reiss-bueromoebel.de

Schiffler-Möbel GmbH, Wahrenbrück
www.schiffler-moebel.de

CARGO TRANSPORT CENTRES

BEHALA, Berlin · www.behala.de

ETTC, Frankfurt (Oder) · www.ettc.de

Cargo Transport Centre Berlin East,
Freienbrink · www.gvz-berlin.de

Cargo Transport Centre Berlin South,
Großbeeren · www.gvz-berlin.de

Cargo Transport Centre Berlin West,
Wustermark/Brieselang
www.gvz-berlin.de

OTHERS

Müller – Zeiner Industrieverpackungen
GmbH, Mittenwalde · www.mueller-zeiner.de

Sprela GmbH, Spremberg · www.sprela.de

HIGHER EDUCATION INSTITUTES/ UNIVERSITIES

Finkenkrug Forestry School, Falkensee

Eberswalde Forestry Research Institute
www.lfe-brandenburg.de

Forestry Research Institute, Potsdam branch
www.lfe-brandenburg.de

Haus des Waldes Gräbendorf
www.graebendorf.de

Kunsterspring Forestry School
www.kwf-online.de

University of Applied Sciences in
Eberswalde
www.fh-eberswalde.de

Brandenburg University of Technology
in Cottbus
www.tu-cottbus.de

The Lausitz University of Applied Sciences,
Cottbus/Senftenberg
www.fh-lausitz.de

The University of Applied Sciences,
Potsdam
www.fh-potsdam.de

FORESTRY OFFICES

Amt für Forstwirtschaft Alt Ruppin

Amt für Forstwirtschaft Belzig

Amt für Forstwirtschaft Doberlug-Kirchhain

Amt für Forstwirtschaft Eberswalde

Amt für Forstwirtschaft Kyritz

Amt für Forstwirtschaft Lübben

Amt für Forstwirtschaft Müllrose

Amt für Forstwirtschaft Peitz

Amt für Forstwirtschaft Templin

Amt für Forstwirtschaft Wünsdorf

www.mluv.brandenburg.de

NETWORKS

Landesbeirat Holz Berlin/Brandenburg e. V.
www.landesbeiratholz.de

Märkischer Rundholzring Holzabsatzfonds

Sustained market success

In recent years the timber industry in the capital region of Berlin-Brandenburg has successfully made use of its export potential and developed new markets. Due to its important function as a bridge to Central and Eastern Europe there are numerous possibilities for companies located here. Also the growing demand for a complete range in timber construction and the global trend towards construction methods which save energy have long been recognised in the capital region as highly-promising opportunities for sales and development.

Innovation in the area of product and process are supported by the states in numerous ways. Carports with solar roofs, thermally modified timber and passive houses are made in Brandenburg.

Potential for innovation locally

The capital region stands for know-how, flexibility and creativity. Here companies profit from the large innovation potential and the most densely populated research and development landscape in Germany. Besides the subjects of mechanical engineering, electrical engineering and process engineering as technical engineering courses offered by Brandenburg's higher education institutes, training at a high level which is relevant to the sector and to practice is offered by the University of Applied Sciences in Eberswalde, with a course of studies in wood technology, and the University of Applied Sciences, Potsdam with "design". The scientific institutes of the higher education establishments and universities, as well as numerous private establishments, support the sector in research and development and give decisive impulses for new, forward-looking technologies and trends. So it's no wonder that companies in the capital region are leading the way with successful innovation projects.

Competent and motivated skilled workers

At the 37 sites belonging to the timber industry in Berlin and Brandenburg there currently work around 3,000 specialists. Parallel to this, numerous smaller, highly innovative handicraft enterprises have been established, such as carpentry and joinery businesses and furniture manufacturers. The steadily increasing demand for wood has led to a widespread expansion of logging structures with strong commercial logging companies and stable forest enterprise associations.

Due to strategic assurance and support for skilled labour, the capital region will also have qualified employees available in the future for all relevant professions in the timber industry. Berlin Partner, the Brandenburg Economic Development Board (ZAB) and a dedicated network of regional business support agencies offer help with recruiting and training of employees. The next generation is also being educated and trained in the region in the context of education by private establishments.



Klenk Holz AG, task and quality sorting of logs



Kronotex Fußboden GmbH & Co. KG, quality control



Robeta Holz OHG, finished wood being transported away



The lecture hall building at the forest campus of the University of Applied Sciences in Eberswalde

Photos:

Title: crane, Klenk Holz AG

Stripped logs, Robeta Holz OHG

Task and quality control of logs, Klenk Holz AG

Flooring quality control, Kronotex Fußboden GmbH & Co. KG

Finished wood being transported away, Robeta Holz OHG

Lecture hall building, Jürgen Rocholl, University of Applied Sciences in Eberswalde

Reichstag dome: Berlin Partner GmbH/FTB-Werbefotografie

Castle Sanssouci: Ministry of Economics of the Federal State of Brandenburg

Sailing Ships on the Havel: Boettcher/TMB-Fotoarchiv

Nauener Gate: Ministry of Economics of the Federal State of Brandenburg/Hoffmann



Quadriga and Reichstag building

■ Investments are worth something here

Berlin-Brandenburg offers the most optimal incentives and business conditions in Europe. Investment incentives are direct non-repayable subsidies. The development programs established for this purpose bring together financial means from the EU, the federal government and the states of Berlin and Brandenburg. In the capital region large corporations receive up to 30% and small and mid-sized corporations up to 50% of their investment costs subsidized.



Castle Sanssouci in Potsdam

■ Pure quality of life

The region presents an unparalleled combination of the international flair of the metropolis of Berlin with the fascinating nature and historical sights of Brandenburg. More than 170 museums, 150 theaters and around 500 castles, churches and parks entice visitors to the region. Athletic leisure activities such as golf, horseback riding, water sports and aviation are available without bounds. Added to this are a club scene unique in Germany and countless large events of international renown.



Excellent leisure facilities in the region

■ Investing made easy

Both business development agencies, Berlin Partner GmbH and Brandenburg Economic Development Board (ZAB), offer extensive support in settling your business in Berlin: competent, quick, unbureaucratic and free.

- Location: figures and facts on the economic region of Berlin-Brandenburg
- Personnel: support in recruiting and training new employees
- Real estate: help in looking for property for rent or purchase
- Financing: consulting regarding possible incentives and subsidies and financing possibilities
- Contacts: to government offices, banks, business chambers, associations and business networks



In front of the Nauener Gate in Potsdam

■ www.capital-region.de

■ www.businesslocationcenter.de

Your contact persons in the capital region Berlin-Brandenburg:

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Brandenburg Economic
Development Board

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Vice Team Leader Industry
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gudrun.fahrland@zab-brandenburg.de

ZukunftsAgentur Brandenburg GmbH
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