



THE PAPER INDUSTRY

in the Berlin-Brandenburg Capital Region

THE GERMAN CAPITAL REGION
MORE VALUE FOR YOUR INVESTMENT

Berlin-Brandenburg: 10 convincing benefits for your investment

- Important capacities of paper manufacturing in the region
- Proximity to growth markets in Middle and East Europe
- Close network of industrial consumers, in particular the printing and publishing industry in the surroundings
- High qualified, motivated, and available experts
- Industry-relevant universities, especially in engineering in the region
- Flexible working hours and good cost-benefit ratio
- Above-average labour productivity
- Excellent traffic and telecommunication infrastructure
- Attractive industrial locations in all sites
- Best capital investment subsidy in Europe



Competence from the production to the further processing

The sector of the paper industry is characterised by a good dynamic of sales and a very high willingness to invest. Growth rates in double figures emphasise the good investment ambiance in the region. With three major companies of the paper manufacturing industry, the region offers a high-performance basis for the processing sector. In the region Berlin Brandenburg, the paper, publishing and printing industry employs more than 18,600 employees. Additionally, a large number of employees work in the network of sub-contractor and logistic companies for the supply of recovered paper, in service companies for plant constructions, and in the industry-relevant chemical sector.

With a turnover of more than 328,000 € per employee, Brandenburg is the second market leader in sales productivity in the paper industry behind Saxony-Anhalt.

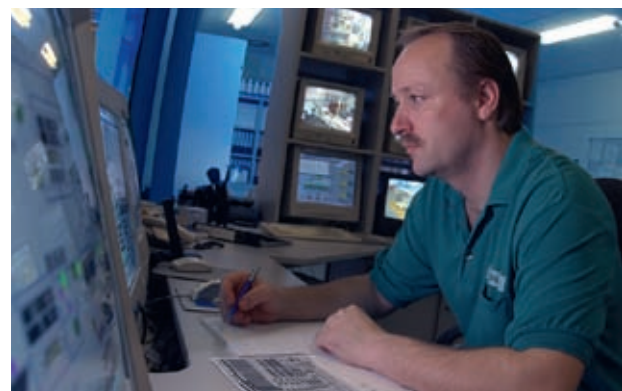
The labour costs in East German industries are internationally comparable with Japan, Italy, and Spain, whereas the West German labour costs head on top of the ranking directly followed by Norway and Denmark.



Schoepe Display GmbH, Blankenfelde-Mahlow

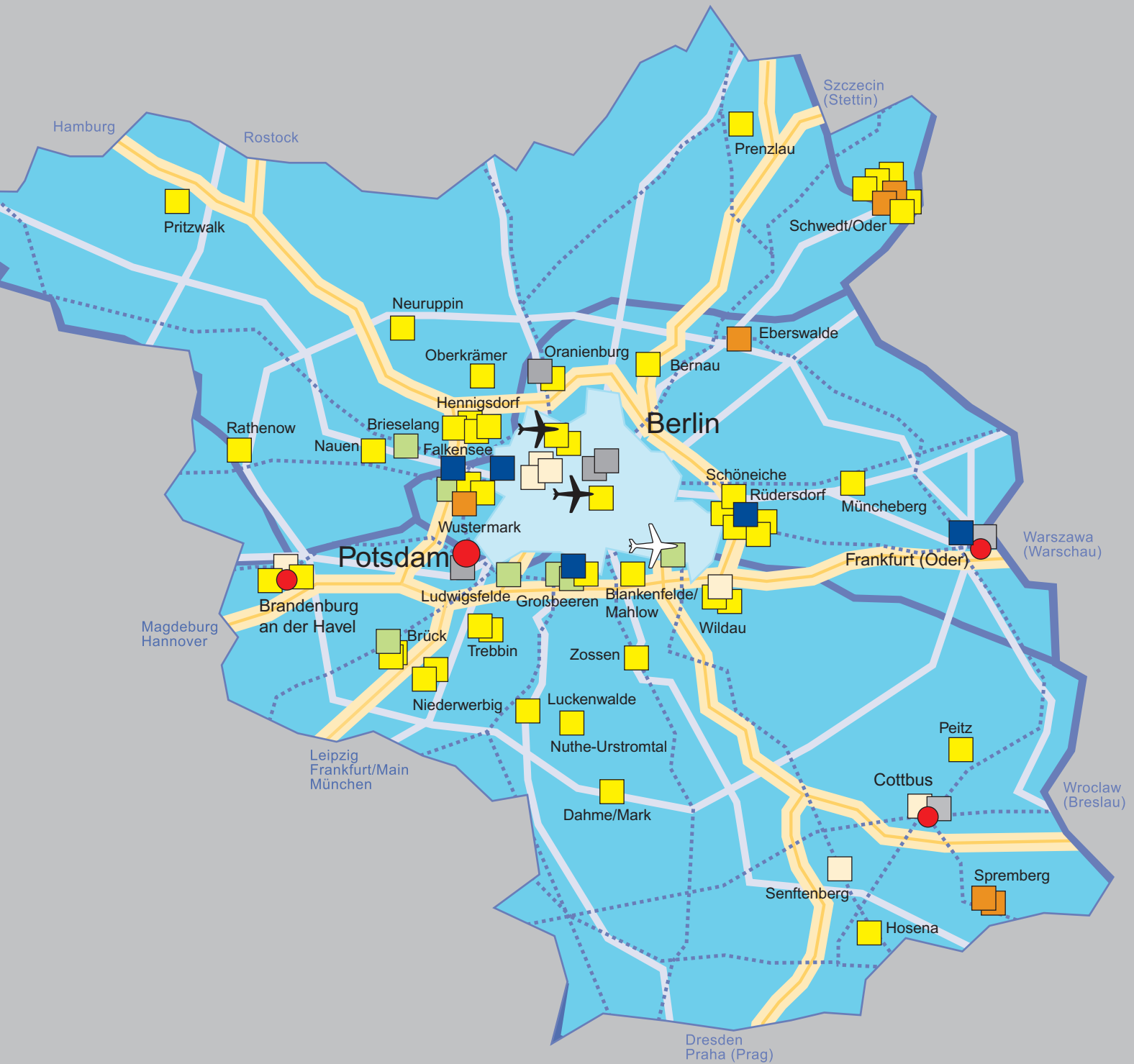
High market growth predicted













The paper market is an internationally organised market, thus the paper industry is characterised by a high export quota. The growth rates in East Europe are predicted, according to the company „Pöyry Forest Industry GmbH“, for the newsprint with an above-average rate of increase of 4%, for the corrugated cardboard base paper of 4,5%, and for the coated magazine paper of even 6%. The companies in the capital region benefit from the excellent location near the East European markets. The integration of the East European countries with the European Union promotes the straightforward trade between the countries.



Control unit of the company Concert GmbH in Pritzwalk

The Paperindustry in Berlin-Brandenburg



- | | |
|--|---|
|  Federal Highway |  Companies of the paper manufacturing industry |
|  State Highway |  Companies of the paper processing industry |
|  Railroads |  Cargo transport centers |
|  Waterways |  Companies of the logistic sector |
|  Airports |  Companies of the printing and publishing industry |
|  Berlin Brandenburg International (BBI) |  Institutes and research centres |

The network for success – selected companies in the region

PAPER FACTORIES

LEIPA Georg Leinfelder GmbH,
Schwedt/Oder · www.leipa.de

Papierfabrik Hamburger Spremberg
GmbH & Co. KG, Spremberg
www.hamburger-spremberg.com

UPM-Kymmene Papier GmbH & Co. KG,
Schwedt/Oder · www.upm-kymmene.com

CORRUGATED CARDBOARD PRODUCTION

Mosburger Corrugated GmbH & Co. KG,
Spremberg · www.mosburger.at

Thimm Verpackung GmbH & Co. KG,
Eberswalde · www.thimm.de

Wepoba Wellpappenfabrik GmbH & Co. KG,
Wustermark · www.panther-packaging.de

PACKAGING AND DISPLAYS

Colorpack GmbH,
Rüdersdorf, Schöneiche
www.rlc-packaging.com

Eikemeier Verpackungen GmbH,
Brandenburg, Rathenow
www.eikemeier-verpackungen.de

F.W. Borchardt Universal Verpackungsmittelwerke GmbH, Wellpappenwerk
Woltersdorf, Nuthe-Urstromtal
www.f-w-borchardt.de

GAG technik display,
Rüdersdorf, Schöneiche
www.gag-technikdisplay.de

Hellbut & Co GmbH Berlin,
Rüdersdorf, Schöneiche
www.hellbut.com

Märkische Kartonagenfabrik,
Rüdersdorf, Schöneiche
www.maerkische-kartonagenfabrik.de

Oltersdorf GmbH, Oberkrämer
www.oltersdorf-gmbh.de

Panther-Display GmbH & Co. KG, Großbeeren
www.panther-display.com

Paul Pröhl Kartonagenfabrik GmbH & Co.,
Hennigsdorf · www.proehl-karton.de

Richard Klöde GmbH, Hennigsdorf
www.kloede.de

Ruppiner Papier- und Folienwerke GmbH,
Neuruppin

Schoepe Display GmbH,
Blankenfelde-Mahlow
www.schoepe-display.de

Storopack Deutschland GmbH & Co. KG,
Wildau · www.storopack.de

Tetra Pak Produktions GmbH, Berlin
www.tetrapak.de

Wilhelm Klatt KG, Dahme/Mark

HOUSEHOLD AND SANITARY PRODUCTS

Concert GmbH, Pritzwalk
www.concert.de

Jet Papier GmbH, Bernau
www.jet-papier.de

Luckenwalder Tüten- und Pappteller

Fabrik GmbH, Luckenwalde
www.dr-roesler-weiss-kg.de

Melitta Haushaltsprodukte GmbH & Co. KG,
Berlin · www.melitta.info

Paul Hartmann Produktions- und
Logistik Zentrum AG, Brück
www.hartmann.info

Riboth Gesellschaft zur Herstellung von
Hygiene- und Kosmetikartikeln mbH,
Niederwerbig · www.riboth.de

SHS Hygieneprodukte GmbH, Niederwerbig
www.riboth.de

STATIONERY AND OFFICE SUPPLIES

Falken Office Products GmbH, Peitz
www.falken-office-products.com

Heise Werbung und Organisationsmittel
GmbH, Trebbin · www.heise-werbung.de

Herlitz PBS AG, Berlin/Falkensee
www.herlitz.de

Kurt Eulzer Druck GmbH & Co. KG,
Hennigsdorf · www.eulzer.de

Schneidewind-Kuvert GmbH & Co. KG,
Trebbin · www.schneidewind-kuvert.de

WDS Werbeordner, Zossen
www.werbeordner.de

OTHERS

ASTER GmbH, Neuruppin · www.aster-gmbh.de

BTS Brandenburger Tapeten Schwedt
GmbH, Schwedt/Oder · www.rta-gmbh.de

BUTTING GmbH & Co. KG, Schwedt/Oder
www.butting.de

Clever Etiketten GmbH, Hosena
www.clever-etiketten.de

eCom Logistik GmbH & Co. KG, Falkensee
www.ecomlogistik.de

Hartmann-Schwedt GmbH, Schwedt/Oder
www.hartmannverpackung.de

Kowitec Ingenieurgesellschaft für
Wassertechnik mbH, Schwedt/Oder
www.kowitec.de

Märkische Etiketten GmbH, Müncheberg
www.me-gruppe.de

Merker Papierverarbeitings GmbH,
Oranienburg

Nordvlies GmbH, Brück · www.nordvlies.de

Pöyry Forest Industry GmbH, Schwedt/Oder
www.poyry.de

ratioform Verpackungslösungen,
Rüdersdorf, Schöneiche
www.ratioform.de

WS Verpackung GbR, Hennigsdorf
www.ws-verpackung.com

ZIB Informations- und Bürosysteme
Service GmbH, Wildau
www.zib-wildau.de

NEWSPAPER PRINTING AND PUBLISHING

Axel Springer, Druckhaus Spandau: Bild,
Berliner Morgenpost, Süddeutsche
www.axelspringer.de

Berliner Zeitungsdruck (Mecom): Berliner
Zeitung, Financial Times
www.berliner-zeitungsdruck.de

Fazit Stiftung, Potsdam: Märkische
Allgemeine · www.fazit.de

Holtzbrinck/Saarbrücker Zeitung,
Cottbus: Lausitzer Rundschau
www.holtzbrinck.com

Märkischer Zeitungsverlag, Oranienburg:
Oranienburger Generalanzeiger et al.
www.oranienburger-generalanzeiger.de

Neue Pressegesellschaft mbH & Co. KG
Ulm/Stuttgarter Verlagsgesellschaft,
Frankfurt/Oder: Märkische Oderzeitung
www.moz.de

INDUSTRY-RELEVANT RESEARCH CENTERS

University of Applied Sciences (TFH) Berlin
www.tfh-berlin.de

Technische Universität Berlin
www.tu-berlin.de

Brandenburg Technical University (BTU)
Cottbus
www.tu-cottbus.de

University of Applied Sciences Lausitz
www.fh-lausitz.de

Technical University of Applied Sciences
Wildau · www.tfh-wildau.de

Brandenburg University of Applied Sciences
www.fh-brandenburg.de

Berlin University of Arts
www.udk-berlin.de

LOGISTIC/DISTRIBUTION

Dachser GmbH & Co. KG, Schönefeld
www.dachser.com

Fiege Eastern Europe GmbH, Brieselang
www.fiege.de

Kühne & Nagel, Ludwigsfelde
www.kn-portal.com

Rhenus AG & Co. KG, Velten, Großbeeren
www.rhenus.com

Rieck GmbH & Co. KG, Großbeeren
www.rieck-logistik.de

Growth market with clear profile

Brandenburg's paper industry achieved in 2006 for the first time a turnover in a billions range. Growth rates in double figures emphasise the high willingness to invest. Fortunately, this development is also reflected in a steady increase of the number of employees. Since 2005, the number of employees increased almost 10% per year. Regarding the structure of the companies, in relation to the size of the companies, a clear difference is shown between the large paper manufacturing companies and the mostly small processing companies. The percentage of the manufacturing and processing of corrugated cardboard is increasing steadily. In 2006, it achieved almost 25%, whereas in 2005 it amounted 17,5%.

The ultra-modern machinery in the paper industry companies bears witness to the good investment ambiance, and emphasises the high productivity in the region. The production plants of the paper manufacturers are among the most efficient and most modern worldwide.

Contrary to the usual causal connection, Brandenburg's paper industry is only sparsely connected with the wood processing industry. Brandenburg's paper-manufacturing companies are so far using 100% recovered paper, and for this reason, they do not draw on the raw material wood or any residual materials of this industry.

Dedicated experts available

In Germany's capital region, a wide network of relevant institutions, amongst others local offices of technical schools, provides backup with regard to the recruitment of required experts for new settlements of companies or for expansion investments of residing companies. Specific qualification packages are guaranteed for special requirements. An intensive cooperation on a local and regional level in the form of partnerships with schools completes these activities.

Adequate profiles of studies in the region

Besides the study course "Packaging Technology" at the University of Applied Sciences Berlin, and the courses "Industrial Design" at the Berlin University of Arts and "Design" at the University of Applied Sciences Potsdam, the academies and technical schools in the region offer "Mechanical Engineering", "Electrical Engineering", and "Process Engineering" as an engineering education.

At Brandenburg's University BTU in Cottbus and Brandenburg's Universities of Applied Sciences in Senftenberg, Wildau, and Brandenburg on the Havel, more than 2,000 students take these courses of studies every year.



Airlaid production plant of the company Concert GmbH – manufacturer of airlaid cellulose nonwoven fabrics



Tambour at the end of the paper making machine 4 at the company LEIPA Georg Leinfelder GmbH



Brandenburger Tapeten Schwedt GmbH

Photos:

Title: Papierfabrik Hamburger Spremberg GmbH & Co. KG
Schoepe Display GmbH, Blankenfelde-Mahlow
Control unit of the company Concert GmbH in Pritzwalk
Airlaid production company – manufacturer of airlaid cellulose nonwoven fabrics: Concert GmbH
Tambour at the end of the paper making machine 4: at the company LEIPA Georg Leinfelder GmbH
Brandenburger Tapeten Schwedt GmbH
Reichstags dome: Berlin Partner GmbH/FTB-Werbefotografie
Sanssouci castle: Ministry of Economics of the Federal State of Brandenburg
Sailing Ships on the Havel: Ministry of Economics of the Federal State of Brandenburg
Nauen Gate: Ministry of Economics of the Federal State of Brandenburg



Quadriga and Reichstag building



Castle Sanssouci in Potsdam



Excellent leisure facilities in the region



In front of the Nauen Gate in Potsdam

■ Investments are Worth Something Here

Berlin-Brandenburg offers the most optimal incentives and business conditions in Europe. Investment incentives are direct non-repayable subsidies. The development programs established for investment assistance bring together financial sources from the EU, the federal government and the states of Berlin and Brandenburg. In the capital region, large corporations receive a subsidy of up to 30 %, mid-sized corporations up to 40 % and small-sized corporations up to 50 % of their investment costs.

■ Enjoyable Quality of Life

The region combines the international flair of Berlin with fascinating nature and historic sites of Brandenburg. A unique club scene, famous big events, more than 170 museums, 150 stages, about 500 palaces, churches and parks, tempt all types of travelers. The possibilities for recreational sports are limitless; the region offers golf, riding, water sports, aviation, and much more. Living, infrastructure, and free time activities are considerably lower-priced than in other comparable metropolis regions.

■ Investment Done Easily

Both business development agencies, Berlin Partner GmbH and Brandenburg Economic Development Board (ZAB), offer extensive support in relocating your business in Berlin-Brandenburg:

Competent, quick, unbureaucratic and complimentary

- Location: figures and facts on the economic region of Berlin-Brandenburg
- Personnel: support in recruiting and training new employees
- Real estate: assistance with property search for rent or purchase
- Financing: consulting regarding possible incentives, subsidies, and financing possibilities
- Contacts: government offices, banks, business chambers, associations and business networks

■ www.capital-region.de

■ www.businesslocationcenter.de

Your contact persons in the capital region Berlin-Brandenburg:

ZAB
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Development Board

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